



Thursday, April 28th 12:00 pm-1pm
Via Zoom

**Tips for Women Lawyers
to Develop and Maintain the Client Relationship –
*An In-House and Solo/Small Firm Perspective***

Join NJWLA for a Zoom discussion including the following topics:

- Advantages of hiring solos and small firms;
- How solos and small firms can attract/develop business;
- How to maintain client relationships, and what pitfalls outside counsel should avoid;
- For which matters do in-house counsel seek solos and small firms;
- How do in-house counsel find solos and small firms.

Meet our Panelists:



Lisa Martinez Wolmart
Chief Litigation & Regulatory
Officer,
V.P. & Corporate Counsel
*The Prudential Insurance
Company of America*



Traci A. Zalinski
Assistant General
Counsel
Capgemini



Kirsten Scheurer Branigan
Managing Partner
KSBranigan Law P.C.



Jillian T. Stein
Of Counsel
Kluger Healey LLC

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*This program has been approved by the Board on
Continuing Legal Education of the Supreme Court of
New Jersey for 1.0 hours of total CLE Credit*

[Register Here!](#)

Moderated By:

Cherie Adams
Founding Member
*Adams Gutierrez &
Lattiboudere*

